Montrose Port Authority

FWB Park Brown are engaged with Montrose Port Authority Trust to appoint a new Chief Executive Officer.

Montrose Port Authority is a Trust Port, based in the North East of Scotland, governed by a Board of 9 trustees. The Port Authority is a leading support, logistics and service hub for the North Sea energy market and general cargo markets. It provides a range of marine and 3rd party port services including pilotage, bunkering, craneage and stevedoring. It is also the largest chain handling port in Europe and growing.

Due to the Port’s proximity to the oil fields in the UK Continental shelf, there is a significant involvement with the oil and gas industry, with the remainder of the throughput and cargo volumes coming from industries including fertiliser, agri-bulks, forest products and steel.

During the financial year of 2018/19 the port handled 637 vessels with a Gross Tonnage of 3.1 million tonnes.

With commercial revenues of over £5 million per annum, and directly employing over 30 FTE, the Port Authority indirectly sustains several hundred jobs through its supply chain and is a vital employer within the town of Montrose and surrounding areas.

The CEO will assume all strategic, operational and commercial responsibility for the Port, and along with a more extensive list, the CEO will focus on three key areas of responsibility;

- Managing commercial revenues and financial performance – this will include managing the annual budget, P&L and business plan, reporting to the Board.
- Managing external affairs & political relations – this will involve facing off to local authority and external stakeholders such as Scottish Enterprise, Transport Scotland and SDI on matters such as economic development and local development matters.
- Driving operational improvement and performance.

Additional responsibilities will include;

- Manage the port’s resources including people in a commercially viable manner.
- Develop and maintain the port’s strategy to ensure that the appropriate facilities are in place to meet existing and emerging traffic.
- Proactively identify opportunities to improve port performance and utilisation and ensure the effective implementation of improvement programmes.
- Ensure that the Board members meet their statutory obligations.
- Establish and develop key relationships with major customers and strategic partners.
- Ensure compliance with Port Health and Safety Requirements, the ISPC code and instigate and maintain training requirements in all areas of Port operation.
- Represent MPA at various local forums including Tay Estuary Forum, Tay City Business Forum and the River South Esk.
- To direct, as a member of the executive team, the formulation of the corporate strategy, policies, plans and budgets and to monitor the port’s performance.
• Management and development of major capital investment programmes and key relationships with Bank service providers as required.
• Delivery of the Trust’s CSR policy for Montrose and surrounding area.

To apply please send your CV to;

Jamie Brown – jamie@fwbparkbrown.com

Or call 0131-539-7087 for a confidential conversation.